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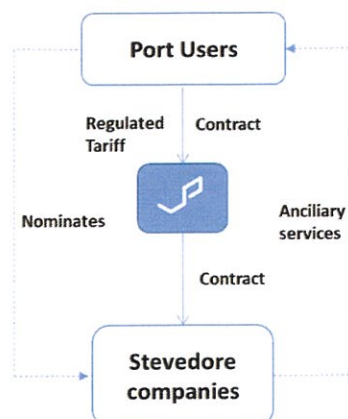
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To All Port Users

IMPLEMENTATION OF STEVEDORING TARIFFS, STEVEDORING MINIMUM CHARGE & RAILING TARIFF FOR DOMESTIC STEEL CARGO HANDLED IN JURONG PORT

I) New Operating Model (NOM)

1. We refer to the New Operating Model ("NOM") as described in various industry consultations since June 2016 involving members of the Singapore Shipping Association, Stevedore Association, Consignees, Shipping Agents, representatives from the Maritime & Port Authority (MPA) and other stakeholders. The NOM was proposed, extensively discussed and has been accepted by the industry stakeholders with the view to enhance safety and ensure the sustainability of the stevedoring industry.
2. With effect from 18 October 2017, Jurong Port will introduce the NOM for domestic steel cargo and be governed by a set of tariffs approved by the MPA. The NOM is described in the diagram below (such NOM to be subject to necessary changes and refinements from time to time):-



The approved steel stevedoring tariffs, stevedoring minimum charge and railing tariffs shall be applicable to all domestic import & export steel handled in Jurong Port.

3. With the introduction of the NOM and tariffs, Jurong Port shall contract directly with port users for the provision of stevedoring and railing services for import and export of steel ("Services"). JP may, in accordance with its Public Port License, subcontract some or all of such Services to third party service providers such as licensed stevedoring companies. Port users are free to nominate their preferred licensed stevedoring companies for such Services. In the absence of such nomination, Jurong Port shall source and provide such Services at its own discretion. Under the NOM, licensed stevedoring companies may provide other ancillary services to port users. Jurong Port shall review the above arrangements on a periodic basis and make the necessary changes and refinements from time to time.
4. Domestic steel on non-Liner Scheme, e.g. barges and wooden craft, will be excluded from the NOM, until such time Jurong Port deems it necessary for such application to take place. As such, Jurong Port will not be contracting directly with port users in non-liner scheme for the time being.

II) Detail of Tariffs

1. Stevedoring Tariffs

Steel Type	Tariff per mton
Cold / Hot Rolls / Plates	\$6.50
Beams / Angle / D-bar / Rods / Coils	\$8.30
Pipes / Casing / Other Steel	\$9.50

Minimum Charge: There will be a stevedoring minimum charge of \$4,500 per vessel, if actual charge per vessel is lower than this amount.

2. Railing Tariff

Tariff for internal railing from wharf-to-yard (trailer and forklift based), is \$2.50 per mton.

3. For the avoidance of doubt, the rates approved above for stevedoring and railing tariffs shall be price ceilings.

III) Intermediate Price Cap for 1st Year

1. To cushion the cost increase for port users, Jurong Port will adopt a phased approach on stevedoring charges, and introduce an intermediate price cap for the 1st year, from 18 October 2017 – 17 October 2018, as follows:

Steel Type	Jurong Port's Intermediate Price Cap for 1 st Year
Cold / Hot Rolls / Plates	\$5.30 per mton
Beams / Angle / D-bar / Rods / Coils	\$6.70 per mton
Pipes / Casing / Other Steel	\$7.70 per mton

The stevedoring minimum charge of \$4,500 per vessel operations and the railing tariff of \$2.50 per mton shall remain unchanged.

2. The above intermediate price cap shall lapse on 17 October 2018. Thereafter, tariffs in Section (II) – Detail of Tariffs, of this port circular, shall be applicable. Port users will be charged stevedoring rates in accordance to their contractual agreements with Jurong Port.
3. From 4 August 2017, all affected port users are encouraged to engage Jurong Port's Commercial team to discuss contracted rates and commercial agreements. Please kindly contact the following to make appointments:

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4. Thank you.



Desmond Lim
Chief Commercial Officer
Jurong Port Pte Ltd.